



# Real Protection for Real Estate Pros

Your guide to the **new** Home Warranty Service Agreement  
from 2-10 Home Buyers Warranty.

- ✓ **Coverage-at-a-Glance Flyer** . . . . . Page 2  
Understand the coverage and unique programs offered by 2-10 HBW.
- ✓ **Happy Home Lock & Hardware<sup>SM</sup> Flyer** . . . . . Page 3  
NEW coverage allowing YOU to provide Buyers \$100 for instant home upgrades.
- ✓ **Complimentary Seller Coverage Flyer** . . . . . Page 4  
It's true! 2-10 HBW Seller coverage is complimentary. Here are the details.
- ✓ **Cool All the Way Around Flyer** . . . . . Page 5  
Information on why 2-10 HBW has the industry's most comprehensive HVAC coverage.
- ✓ **Real Protection for Real Estate Pros Flyer** . . . . . Page 6  
Here's how 2-10 HBW is providing Real Protection for you, your clients and your business.

Work with 2-10 HBW and enjoy  
***Real Protection*** for Real Estate Pros.

# Real Protection for You and Your Clients



When you work with 2-10 Home Buyers Warranty (2-10 HBW) expect Real Protection for your clients, your business and your reputation. We're proud to offer coverage that makes a difference, providing **Real Protection for Real Estate Pros.**

## Why choose a home warranty from 2-10 HBW?



### Most Comprehensive HVAC Coverage Available

with **unlimited refrigerants** and **SEER matching**, saving your clients hundreds of dollars in unexpected out-of-pocket expenses.



### Appliance Protection Suite

including our exclusive Appliance Discount Program, Appliance Replacement Offer, and Appliance Color Match. We've got homeowners' appliances covered.



### 'Even If' Service Fee Guarantee

providing additional budget protection. If an item is not eligible for coverage, and 2-10 HBW dispatched a contractor, and a service fee was paid, reimbursement of the service fee may be requested.



### **NEW** Hello Coverage Program

educates new homeowners on what their home warranty covers and how to use it, so you don't have to.



### **NEW** Happy Home Lock & Hardware<sup>SM</sup>

allows Buyers to immediately add equity and security to their home, reimbursing them up to \$100 in qualifying lock and/or hardware expenses.

## We also offer complimentary Seller coverage.

Quickly differentiate your listings and provide budget protection for your Sellers with complimentary\* Seller coverage from 2-10 HBW.



- Reduce closing delays and post-closing risks for all parties
- Listings sell faster and for more money
- Establish a record of coverage during the listing period

Work with the only home warranty company providing  
**Real Protection** for Real Estate Pros.

Enroll: [2-10.com/agent](https://www.2-10.com/agent) | 800.795.9595

Learn more about our new coverage at [2-10.com/Real-Protection](https://www.2-10.com/Real-Protection)

\*Complimentary where allowed by law. In advance of closing, present the Service Agreement for consideration to all parties in the transaction.  
If \$50 Seller A/C and Heat Pump option is selected, payment is due at closing. See Service Agreement for details.  
CA: 2-10 HBW Warranty of California, Inc. OR, UT and Washington: Home Buyers Resale Warranty Corporation (OR License #: 202003)

# New Coverage

## That Keeps Your Clients Smiling



Looking for more ways to make your clients happy? Give your Buyer up to \$100 toward new locks or hardware for their home, just for working with you! When you include a home warranty from 2-10 Home Buyers Warranty (2-10 HBW), your Buyer can enjoy Happy Home Lock & Hardware<sup>SM</sup>!



### Happy Home Lock & Hardware

Happy Home Lock & Hardware allows your Buyer to immediately add equity and security to their new home! The program reimburses the Buyer up to \$100 for installing new door locks, making key copies and/or re-keying their home within 45 days after closing.\* No service request and no service fee is required.

### How it works

#### 1. REQUEST



Within 45 days after closing, Buyer must login to Homeowner Portal to verify contact information and initiate the Happy Home Lock & Hardware process. They will then receive an email confirmation with additional details and instructions.



#### 3. SUBMIT

After making their purchase(s) and/or completing installation, Buyer must submit paid invoice(s) and/or receipt(s) to 2-10 HBW within 45 days after closing using the process instructions emailed to the primary homeowner's email address when initiating the Happy Home Lock & Hardware process.

#### 2. PURCHASE



Buyer may choose to purchase new door locks, make key copies and/or re-key exterior locks and hardware for the home within 45 days after closing.



#### 4. RECEIVE REIMBURSEMENT

Buyer receives reimbursement for eligible incurred expenses. Reimbursement amount not to exceed \$100 for qualifying expenses.

Give your Buyer a **Happy Home** with 2-10 Home Buyers Warranty.

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Learn more about our new coverage at [2-10.com/Real-Protection](https://www.2-10.com/Real-Protection)

\*Invoice(s) and/or receipt(s) for all eligible Happy Home Lock & Hardware expenses must be submitted to 2-10 HBW for reimbursement within 45 days after closing to qualify. This program is only available via Homeowner Portal, may only be used once and is not applicable on Seller coverage or renewals. See Terms & Conditions for covered items. CA: 2-10 HBW Warranty of California, Inc. OR, UT and Washington: Home Buyers Resale Warranty Corporation (OR License #: 202003)



# Complimentary Seller Coverage



## Seller coverage from 2-10 Home Buyers Warranty *is* complimentary!

It's true! 2-10 Home Buyers Warranty (2-10 HBW) coverage for the Seller is complimentary.\* To protect yourself, the Seller and the Buyer, present the Home Warranty Service Agreement for consideration to all parties prior to closing.

*No purchase required for Seller coverage.*



Complimentary coverage applies to the Seller's appliances (including refrigerator), heating, plumbing and electrical.



The Seller A/C and Heat Pump option is available for \$50, if selected, payment is due at closing.



When the Seller places a service request on an eligible item, a service fee is due.

## Agents, use 2-10 HBW **complimentary** Seller coverage to:

- Differentiate your listings in a competitive market
- Provide budget protection for your Seller
- Reduce closing delays and post-closing risks for all parties

Give your Seller an **exceptional experience** with coverage from 2-10 Home Buyers Warranty.

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# Cool

All the Way Around



## Limits aren't cool. Don't get burned by inferior A/C coverage.

Refrigerant is one of the most critical components in an air conditioning system; without it, A/C systems can't create cold air. Many warranty providers put dollar limits on the amount they will pay for refrigerants like Freon®, which now has an average retail cost of over \$80 per pound!

Additionally, some warranty providers don't offer coverage for SEER matching, refrigerant recapture, haul away and disposal. All this can add up to hundreds of dollars in out-of-pocket expenses for your clients.

### Here's what **limits** look like on a covered HVAC system repair\*:



**IN ADDITION TO REFRIGERANT YOUR CLIENT MAY PAY:**

- Non-covered recapture, haul away and disposal costs
- Non-Covered SEER matching costs for full replacement

## Don't Sweat It with 2-10 Home Buyers Warranty

SEER matching | No refrigerant limits | Refrigerant recapture protection | Haul-away and disposal

With **2-10 HBW**

Homeowner pays: ..... **\$0\***

**2-10 Home Buyers Warranty (2-10 HBW)** believes in doing the right thing. To us, that means offering the industry's best A/C coverage to help protect you, your business and your clients.

Easily enroll: **2-10.com/agent** | **800.795.9595**

\*Data based on national average rate per pound for R-22 (Freon®). \*\*For non-covered refrigerant cost. Dollar amounts based on a full system replacement requiring 9lbs of new refrigerant. Unlimited refrigerant and SEER matching available on all 2-10 HBW Service Agreements. Recapture, haul away and disposal protection offered with the purchase of Supreme coverage.



# Real Protection for Real Estate Pros



Happy Clients. More Transactions. Solid Reputation.

As a real estate professional, we know you listen to your clients' needs and do your best to exceed their expectations. At 2-10 Home Buyers Warranty (2-10 HBW) we take the same approach and have built a home warranty that protects agents and homeowners. We're providing **Real Protection for Real Estate Pros**.

## What does Real Protection mean?

Real Protection means systems and appliances coverage you, and your clients, can count on. **Coverage that's there when your clients need it**, so you don't have to be.

### 1. **Real Protection means...happy clients.**

- 97.5% of all claims paid
- **'Even If' Service Fee Guarantee**<sup>SM</sup>

Real Protection means you've provided your clients with a great home warranty. To them, you're a hero, and those happy clients are going to **refer you more business**.

### 2. **Real Protection means...more transactions.**

- Happy Home Lock & Hardware<sup>SM</sup>
- Complimentary\* Seller coverage
- Hello Coverage program

Real Protection means we've got your back. We're there for your clients when something breaks in their home, and when we shine, so do you. Our superior coverage and service level will **protect and boost your reputation**.

### 3. **Real Protection means...solid reputation.**

- Most comprehensive HVAC coverage
- 4.3 out of 5 star average overall service rating

Work with 2-10 HBW and enjoy **Real Protection** for Real Estate Pros.

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